

**MEMORANDUM**  
**COUNTY OF PLACER**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
**PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: April 5, 2011

SUBJECT: Approve the Renewal of a Competitively Awarded Blanket Purchase Order with JBC LLC Doing Business as Silver State International for Snow Chains, Related Parts, and Services in the Maximum Amount of \$100,000.00

---

**ACTION REQUESTED**

Approve the renewal of a competitively awarded blanket purchase order (BPO) with JBC LLC doing business as Silver State International of Sparks, NV for snow chains, related parts, and services in the maximum amount of \$100,000.00, and authorize the Purchasing Manager to sign the resulting BPO.

**BACKGROUND**

The Department of Public Works Road Maintenance Division (DPW) requires a vendor to supply snow chains and related parts on an as-needed basis to support the department's snow removal operations. On March 16, 2010, your Board approved the first renewal of Bid No. 9886, which resulted in the award of BP017548 for the period of April 1, 2010 through March 31, 2011.

DPW has requested to renew this BPO. Silver State International has agreed to renew at the same pricing and terms through May 31, 2011, at which time the manufacturer is expected to increase their prices. Because the vendor cannot absorb the price increases they will be passed on directly to the County along with written justification from the manufacturer. Section 1.3(o) of the Purchasing Policy Manual allows the County to renew this BPO based on satisfactory service and reasonable pricing offered by the vendor.

**FISCAL IMPACT**

Upon your Board's approval, a blanket purchase order will be awarded to Silver State International in the maximum amount of \$100,000.00 for the period of April 1, 2011 through March 31, 2012. DPW's Fiscal Impact Statement is attached.

Attachment: DPW Fiscal Impact Statement

cc: Kevin Taber, DPW Road Maintenance  
Cynthia Taylor, DPW Administration

# MEMORANDUM

DEPARTMENT OF PUBLIC WORKS  
County of Placer

TO: Honorable Board of Supervisors

DATE: April 5, 2011

FROM: Ken Grehm, Director

SUBJECT: **FISCAL IMPACT STATEMENT**  
Annual Snow Chains, Parts and Service Contract

Sufficient funding has been budgeted in the amount of \$100,000.00 in the FY 2010-11 Roads Division Snow Equipment Budget in Fund 120.